



SINALOJA

MAKING BUSINESS HAPPEN



Efficient Logistics

3 International Airports:

- ✓ Los Mochis, Culiacan, Mazatlan.
- ✓ All major domestic destinations: CDMX, GDL, MTY, TIJ, CHIH, MXL, LAP, HLLO, SJC, QRO.
- ✓ USA Destinations: PHX, LAX, DAL, HOU, MIN.

2 Deep Sea Ports :

- ✓ **Port of Topolobampo:** general cargo, roll on-roll off, minerals, fluids, cruise ships. Depth of 14.7 meters.
- ✓ **Port of Mazatlan:** containers, cars, general cargo, cruise ships, fluids. Depth of 12.2 meters.

Sinaloa is strategically located in the middle of the main developed regions of Mexico, in an overnight any company can provide to its customers



Roads:

- Two major highways:
 - GDL - NOG - TIJ
 - MZT - MTY - LAR
 - SIN - CHIH under construction

Railways:

- Two major railroads:
 - GDL - NOG - MXL
 - Sinaloa - Chihuahua - Texas (Chepe).
 - Sinaloa - Durango in planning.

Efficient Logistics



Transport from Culiacán to:	Time (HH:MM)	Distance (kms)
Los Mochis	02:10	210
Mazatlán	02:12	218
Hermosillo	06:40	695
Nogales	10:20	964
Tucson	11:00	1099
Phoenix	13:00	1265
Tijuana	15:50	1556
Durango	05:20	540
Torreón	07:40	700
Monterrey	10:30	1040
El Paso	16:00	1400
Laredo	14:00	1325
Guanajuato	09:15	950
San Luis	09:20	927
México	13:00	1220
Guadalajara	07:30	689

Plenty of Infrastructure

Energy

- ✓ 12 hydroelectric and thermoelectric plants with an installed capacity of 1,800 Mwh.
- ✓ 2 power generation plants based on natural gas with a capacity of 1,700 Mwh.
- ✓ 3,500 MW available for new projects (CENACE).
- ✓ 44% cheaper than Queretaro (CENACE).

Water

- ✓ The state has 11 rivers and 12 large dams with a storage capacity of 22 billion m³.
- ✓ The average annual groundwater availability in Sinaloa is 2,507.3 million m³,

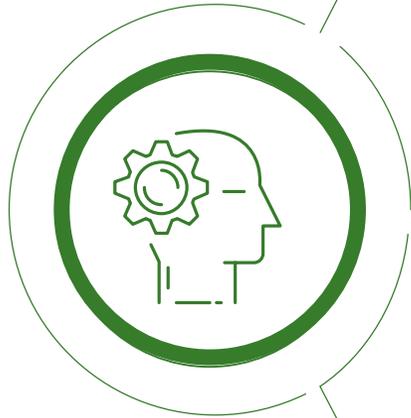


Plenty of Infrastructure



- **Natural gas** is now available across the state, offering cleaner and more affordable energy **to businesses in Sinaloa**
- Savings of up to **60%** in the industry sector.
- Investment opportunities for projects in:
 - **Chemical**
 - **Methanol, Ammonia, H2V**
 - **Energy generation**
 - **Food and Beverage Processing**
 - **Medium and Heavy Manufacturing**
- Availability throughout the state through a **24" gas** pipeline with a length of **640 km**.

The Best Human Talent



University Campuses : **86**

Students enrolled upper level: **157,967**

Students technical career and engineering : **13,415**

Graduates : **22,816**



The gap between what the industry demands and the talent generated by academia, is closing.

The Best Human Talent

Manufacturing in Sinaloa:

- 16 thousand jobs in the sector.
- Industrial Processes currently in operation :

- ✓ Autoparts assembly
- ✓ Light truck assembly
- ✓ Electronics
- ✓ Machining
- ✓ Molding
- ✓ Die casting
- ✓ Robotics
- ✓ Autoparts design
- ✓ Testing



- **10 Ford, Toyota and GM** models in their 50 versions, that circulate in the TMEC region, have at least one autopart **made in Sinaloa**.
- Sinaloa is positioned to become a key supplier for Tier 2 and Tier 3 manufacturing processes within the supply chain, offering the most compelling value proposition to ensure project success

The Best Business Scenario



Sinaloa is the best example in Mexico of cooperation between the public and private sectors

This gives total certainty for compliance with agreements and supports



The Best Business Scenario



According to IMCO, the following cities are among the most competitive cities nationwide:



Los Mochis, Sin.

6th. Most competitive city
From 252 thousand to 500 thousand inhabitants.

-  Maintains the 1st. position due to its stable economy.
-  5th for its inclusive, prepared and healthy society.
-  7th as one of the places with the best labor market conditions.



Culiacán, Sin.

11rd. Most competitive city
From 500 thousand to 1 million inhabitants.

-  Inclusive, prepared and healthy society.
-  It's the 2nd. Most competitive city in terms of the job market.
-  Top 5 in infrastructure.



Mazatlán, Sin.

8th. Most competitive city
From 500 thousand to 1 million inhabitants.

-  Stable economy.
-  International opening.
-  Top 5 in infrastructure.

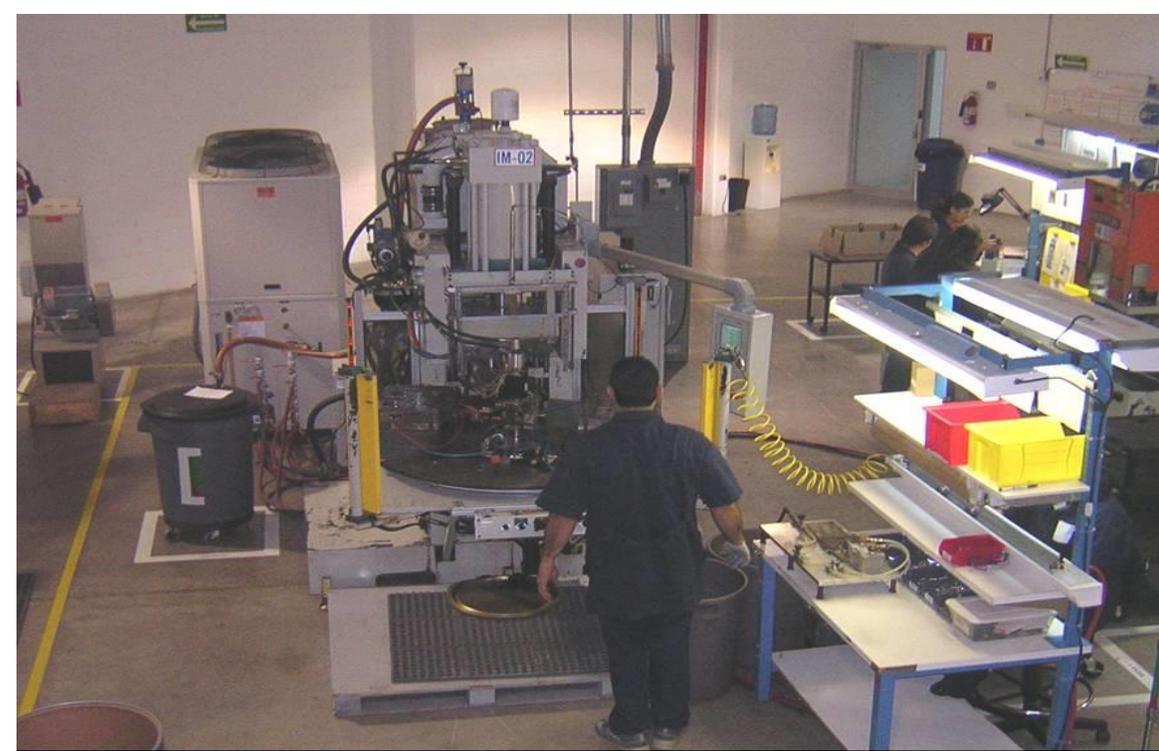
According to IMCO, Sinaloa is among the 10 most competitive states for Nearshoring



- This is thanks to our skilled workforce — over one-third of the economically active population holds higher education degrees — combined with favorable working conditions and robust infrastructure.
- Our energy capacity, strategic geographic location, and abundance of natural resources make us an ideal destination for companies looking to nearshore production and move closer to consumer markets.

OPERATIONAL RELIABILITY

- **Stable, safe, and continuous productive and logistical operations over time.**
- **An environment with robust infrastructure, efficient services, and 100% reliable regulatory compliance.**
- **Stable supply of Human Resources and Electric Power.**
- **The best business environment that fosters retention and growth**



Success Stories in Manufacturing



● **Los Mochis**
500 Jobs



● **Los Mochis**
● **Guamúchil**
6,500 Jobs



● **Guasave**
100 Jobs



● **Culiacán**



Los Mochis, Guasave
El Fuerte, Escuinapa
8,000 Jobs



● **Mazatlán**

Summary of the Offer of Industrial Parks

Culiacán



231.78 Acres

Mazatlán



946.41 Acres

Guasave



49.42 Acres

Ahome



44.97 Acres

- Total Area. Acres
- Public
- Private

Foinfra Costa Rica

- 37.06 Acres Public

Parque Mazatlán

- 98.84 Acres Public

Foinfra Guasave

- 49.42 Acres Public

Reserva territorial Topolobampo

- 618 Acres Public

Aeropuerto

- 58.81 Acres Private

MZT Logistics Center

- 345.97 Acres Private

Parque Topolobampo

- 37.06 Acres Private

La Primavera

- 135.90 Acres Private

MZT Aerospace Park

- 501.62 Acres Private Under construction

Parque industrial Ecológico Dissa

- 7.90 Acres Private

● Industrial Parks in blue belongs to State Government

The Best Quality of Life!

- The best attractions and amenities:
 - Theaters
 - Museums
 - Sports stadiums professional teams
 - The best sport fishing
 - The best residential offer
 - The best Gastronomy
 - Hospitals and world class medical services
 - Bilingual education



Culiacan: Flight Connections

INTERNATIONAL		
LÍNEA AÉREA	DESTINATIN	FREQUENCY
 volaris	PHOENIX	THURS, SUN

NATIONAL		
AIRLINE	DESTINATION	FREQUENCY
 AEROMEXICO	MEXICO CITY	MON (4), TUES (4), WED (4), THURS (4), FRI (4), SAT (3), SUN (3)
 CALAFIA	LA PAZ	WED, FRI, SUN
 TAR Aerolíneas	CHIHUAHUA	A DAILY FLIGHT
	HERMOSILLO	A DAILY FLIGHT
	LA PAZ	TUES, THURS, SAT
 VIVA aerobus	MEXICO CITY	A DAILY FLIGHT
	LA PAZ	MON, THURS, SUN
	MONTERREY	MON (2), TUES (2), WED (2), THURS (2), FRI (2), SAT (2), SUN ()
	SAN JOSE DEL CABO	A DAILY FLIGHT
	TIJUANA	TWO DAILY FLIGHTS

NATIONAL		
AIRLINE	DESTINATION	FREQUENCY
 volaris	CANCUN	WED, FRI, SUN
	MEXICO CITY	MON (2), TUES (2), WED (2), THURS (1), FRI (1), SAT (2), SUN (1)
	MEXICO CITY - AIFA	THURS, SAT
	CIUDAD JUAREZ	TUES, SAT
	GUADALAJARA	MON (4), TUES (3), WED (4), THURS (3), FRI (4), SAT (3), SUN (3)
	HERMOSILLO	THURS, SUN
	LEON	MON, WED, FRI
	MEXICALI	MON (2), TUES (2), WED (2), THURS (2), FRI (2), SAT (1), SUN (2)
	MONTERREY	A DAILY FLIGHT
	PUERTO VALLARTA	THURS, SUN
	QUERETARO	MON, WED, FRI
	SAN JOSE DEL CABO	MON(1), TUES (1), WED (1), THURS (1), FRI (1), SAT (2), SUN (1)
	TIJUANA	MON (7), TUES (7), WED (7), THURS (5), FRI (7), SAT (7), SUN (5)

Los Mochis: Flight Connections

NATIONAL		
AIRLINE	DESTINATION	FREQUENCY
 <small>Aereo Servicios Guerrero</small>	San Jose Del Cabo	WED, SAT
	La Paz	MON, WED, SAT
	Ciudad de México	MON (2), TUES (2), WED (2), THURS (2), FRI (2), SAT (1), SUN(1)
	Cabo San Lucas	TUES WED, FRI, SUN
	Chihuahua	TUES, THURS, SUN
	La Paz	TUES, WED THURS, FRI, SAT, SUN
	Monterrey	TUES, FRI
	Guadalajara	TUES (1), WED (1), FRI (1), SAT (1)
	León	TUES, SAT
	Mexicali	WED, SAT
	Tijuana	MON (2), TUES (2), WED (2), THURS (1), FRI (2), SAT (2), SUN(1)

Mazatlan: Flight Connections

INTERNATIONAL		
AIRLINE	DESTINATION	FREQUENCY
	LOS ANGELES	MON, WED, SAT
	PHOENIX	A DAILY FLIGHT
	DALLAS	SEASONAL ROUTE: A DAILY FLIGHT
	MINNEAPOLIS	SEASONAL ROUTE: WED, SAT, SUN
	CALGARY	SEASONAL ROUTE: FRI
	EDMONTON	SEASONAL ROUTE: FRI
	KELOWNA	SEASONAL ROUTE: FRI
	MONTREAL	SEASONAL ROUTE: TUES
	REGINA	SEASONAL ROUTE: FRI
	SASKATOON	SEASONAL ROUTE: FRI
	TORONTO	TEMPORAL: TUES
	VANCOUVER	SEASONAL ROUTE: FRI
	WINNIPEG	SEASONAL ROUTE: VI
	ABBOTSFORD	SEASONAL ROUTE: TUES, FRI, SAT
	EDMONTON	SEASONAL ROUTE: TUES, FRI, SAT
	CALGARY	SEASONAL ROUTE: TUES, WED, SAT, SUN
	VANCOUVER	SEASONAL ROUTE: FRI

NATIONAL		
AIRLINE	DESTINATION	FREQUENCY
	MEXICO CITY	TWO DAILY FLIGHTS
	CABO SAN LUCAS	MON, TUES, THURS, SAT, SUN
	LA PAZ	MON, TUES, THURS, SAT, SUN
	MONTERREY	THURS, SUN
	SAN JOSE DEL CABO	THURS, SUN
	CD. JUAREZ	TUES, SAT, SUN
	LA PAZ	TUES, SAT, SUN
	QUERETARO	TUES, SAT, SUN
	CHIHUAHUA	MON, THURS
	MEXICO CITY	TUES, THURS, SUN
	MONTERREY	A DAILY FLIGHT
	TIJUANA	A DAILY FLIGHT
	MEXICO CITY	TUES, WED, THURS, SUN
	LEON	THURS, SUN
	TIJUANA	TWO DAILY FLIGHTS

Incentives Summary

Tax Payment Reductions



Tax Payment Reductions



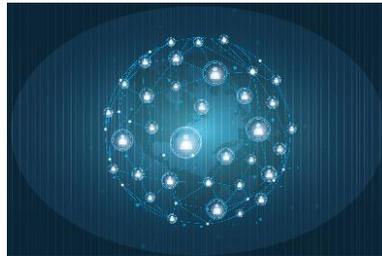
A **CEPROFIES** is the instrument of Sinaloa to grant tax incentives to companies that invest in the state

Reductions in:



These reductions can be up to 7 years and up to 100% reduction depending on the type of project.

Soft Landing



One Window program

- Executive assigned to help to carry out all the procedures for obtaining permits and procedures at the municipal, state and federal levels.

Temporary use of CIT SINALOA offices.

- We offer to the staff of the company, the use of the CIT Sinaloa facilities temporarily.

Programs for the supply chain.

- Access to government database for local suppliers.
- Linkage with industrial, commerce and business chambers

Support for employment

- Organization of employment fairs.
- Linkage with local universities for the selection and recruitment of personnel.

Additional Incentives

- With the **fulfillment of certain criteria**, it will be possible to access additional incentives.
- **Criteria:**
 - Amount of investment
 - Specialized jobs
 - Project location
 - Manufacturing process.
 - Exports
 - Salary levels
 - Local supply





Why Sinaloa?



Why Sinaloa?



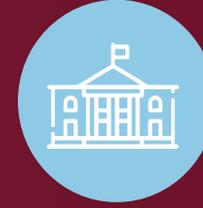
4th state in the country with the highest percentage of university-educated population (IMCO 2025)



3 cities in the State ranked among the most Competitive in the country Top 10 in their population categories.



Sinaloa is considered in the top 10 most attractive states for Nearshoring (IMCO 2024)



The 5th place in “rule of law” based on the World Justice Project (WJP)



Sinaloa provides OPERATIONAL RELIABILITY



Ford, GM, Nissan, Mitsubishi and Chery have import export operations in the Mazatlan Port.



+ 25,000 graduates each year Available Skilled Human Talent.



50% of State’s population is below 30 years Excellent quality of life. (+3 million inhabitants)



10 Ford, Toyota, GM and Lexus models in their 50 versions now driving along the USMCA region, include at least one autopart assembled in Sinaloa



90% of Sinaloa’s \$4.5B in international exports go to US

Institutional Video and Testimonials of Foreign Companies in Sinaloa

- Sinaloa (Spanish): <https://www.youtube.com/watch?v=HjirXqYE8qQ&t=100s>
- Sinaloa (Chinese) https://www.youtube.com/watch?v=Z_FsozN-mRU
- Sinaloa (English): <https://www.youtube.com/watch?v=jCnhjiDPV0U&t=37s>
- Testimonials (English): <https://www.youtube.com/watch?v=OrMFjOTB6ks>
- Sinaloa (Japanese): <https://www.youtube.com/watch?v=fFt6236FnU8&t=100s>
- Testimonials (Japanese): <https://www.youtube.com/watch?v=FbxqhpBBZ9c&t=36s>





Thank You!

CODESIN
Consejo para el Desarrollo Económico de Sinaloa